

#### SAMHI Hotels Ltd.

CIN:

L55101DL2010PLC211816 Regd. Office: Caspia Hotels Delhi, District Centre Crossing, Opp. Galaxy Toyota Outer Ring Road, Outer Ring Rd., Haider Pur, Shalimar Bagh, Delhi-110088 02<sup>nd</sup> August 2024

# BSE Limited Corporate Relationship Department

Phiroze Jeejeebhoy Towers Dalal Street, Mumbai 400 001 Maharashtra, India

Scrip Code: 543984

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (East) Mumbai – 400 051

Scrip Code: SAMHI

## Sub: Press Release

Dear Sir / Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI LODR Regulations'), attached is a copy of the Press Release in relation to the Unaudited Standalone and Consolidated Financial Results for the quarter ended 30<sup>th</sup> June 2024, approved under Regulation 33 of the SEBI LODR Regulations by the Board of Directors of the Company at its meeting held on 02<sup>nd</sup> August 2024.

You are hereby requested to take the above information on record.

Thanking You.

Yours faithfully,

For SAMHI Hotels Limited

Sanjay Jain Senior Director- Corporate Affairs, Company Secretary and Compliance Officer

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# SAMHI

# **SAMHI Hotels Limited**

SAMHI Delivers Impressive Q1 FY25 Results Amidst Strong Market Demand

#### **Q1FY25**

- RevPAR up 13.0% YoY
- Asset Income up 31.2% YoY
- Asset EBITDA up 31.7% YoY
- PAT Rs. 42 Mn

**Gurugram, 2<sup>nd</sup> August 2024: SAMHI Hotels Limited** (BSE: 543984) (NSE: SAMHI) a prominent branded hotel ownership and asset management platform in India, announced its unaudited Standalone and Consolidated results for the quarter ended 30<sup>th</sup> June 2024.

Commenting on the performance, Mr. Ashish Jakhanwala, Chairman & Managing Director, SAMHI Hotels Ltd. said,

"We achieved total revenue of Rs. 2,568 Mn and consolidated EBITDA<sup>1</sup> of Rs. 934 Mn. During the quarter, RevPAR<sup>2</sup> grew by 13.0% YoY, demonstrating that our core markets & demand drivers continue to grow strong.

The integration of ACIC is proceeding well and has resulted in ~520 bps margin improvement in Q1FY25 vis-à-vis H1FY24 (pre-acquisition). We have also started rebranding of two of the ACIC hotels and this will help us materially increase its contribution to SAMHI.

We have good liquidity position and have strong free cash flows from operations in FY25, providing resources to fuel both internal and external growth opportunities.

With continued growth in our existing portfolio, the opening of new hotels, renovation, rebranding of ACIC assets, and a robust pipeline in key markets, our growth prospects remain strong in the coming quarters."

- 1. EBITDA excluding ESOP & One-time Expenses
- 2. Based on Same-store i.e. excludes ACIC Portfolio acquired in Aug'23 and Caspia Pro, Greater Noida which is currently shut-down and under renovation

#### **Key Highlights for Q1FY25:**

- RevPAR at Rs. 4,276 up 13.0% on a YoY basis demonstrate strong business demand across key markets
- Asset Income and Asset EBITDA grew YoY by 31.2% and 31.7% respectively. Same store growth & positive impact of ACIC acquisition led to strong growth in income and EBITDA
- Consolidated EBITDA (pre-ESOP & one-time expenses) at Rs. 934 Mn, up 43.7% YoY. The significant
  growth underscores the strength and potential of the current portfolio.
- PAT at Rs. 42Mn



# **SAMHI Hotels Limited**

# **Consolidated Financial Highlights:**

In Rs. Mn	Q1FY25	Q1FY24	YoY%	FY24
Asset Income	2,512	1,914	31.2%	9,630
Asset EBITDA	947	719	31.7%	3,777
Asset EBITDA%	37.7%	37.6%		39.2%
Net Corporate G&A	(12)	(69)		(293)
Consolidated EBITDA (pre-ESOP & one-time expenses)	934	650	43.7%	3,484
ESOP & One-Time Expenses	(44)	(178)		(605)
Consolidated EBITDA (Reported)	890	473		2,879
PAT	42	(835)		(2,346)

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#### About SAMHI Hotels Ltd.

SAMHI is a prominent branded hotel ownership and asset management platform in India with an institutional ownership model, experienced leadership and professional management team. SAMHI has long-term management arrangement with three of the established and well recognized global hotel operators, namely, Marriott, IHG and Hyatt. SAMHI has a portfolio of 31 operating hotels comprising 4,801 keys and has a diverse geographic presence in 13 cities across India, including National Capital Region (NCR), Bengaluru, Hyderabad, Chennai and Pune. SAMHI has 2 hotels under development with a total of 461 keys in Kolkata and Navi Mumbai.

### Forward-looking and Cautionary Statements

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

## For further information, please contact

#### Company:



SAMHI Hotels Limited
CIN: L55101DL2010PLC211816

Mr. Gyana Das

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**Investor Relations Advisors:** 

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285

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#### For any media queries, please contact:

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